



# CASE STUDY - MELBOURNE SQUARE HILTON HOTEL

## Project:

Hilton Hotel  
Melbourne Square

## Services:

Project Management

## Project Description:

601 Hotel Rooms

### 1. How we have helped advance design

Melbourne Square Hilton will be the largest new 5-star hotel in Melbourne when complete with 601 hotel rooms, two grand ballrooms, and extensive meeting, conference and recreation facilities.

### 2. How we have ensured operational requirements addressed

A 12-month design development process has involved intensive design workshops with Hilton's multiple internal stakeholders across architecture, engineering, ICT, food and beverage, security and operations. In addition, we coordinated formal design presentations to Hilton representatives in Melbourne, Sydney and Asia followed by formal design submissions for review and approval and key design hold points.

### 3. How we have maintained hotel brand

Hilton's Brand Standards were evaluated against feasibility and cost plan assumptions and where departures were proposed from those standards a design review and formal process to obtain Hilton's acceptance was obtained.

### 4. How we have advised on constructability issues

We have engaged with specialist subcontractors and suppliers early in the design development process to improve building efficiencies, functionality and customer experience. Examples of this include increasing the number of rooms per floor, changes to the guest room mix to maximise revenue, utilising lobby spaces to create additional F&B spaces, and partnering with international food and beverage operators to deliver destination venues.

### 5. How we have managed design teams / hotel operators located in other states / parts of the world, including the UK

Hilton's team were based in Singapore and Sydney so we utilised Go-to-Meeting technology to conduct virtual meetings between the different geographical locations, shared screen technology so drawings and reports could be marked up in real time and circulated to stakeholders for sign off immediately after the meeting.

